



11:00 - 11:30 Registration

11:30 - 11:40 Opening Salutation

**KEY NOTE ADDRESS**

11:40 - 12:10 **DOING REAL ESTATE BUSINESS GLOBALLY**  
**The state of Commercial RE equity and debt fundamentals**

**Güniz Çelen**, MAI, CRE, FRICS, President CRE Europe

**Host**

Nikos Chatzitsolis, FRICS, CRE, CEO Axies-CBRE

**PANNEL A**

**PERFORMANCE ENHANCEMENT**

12:10 - 12:50 **SUSTAINABLE REAL ESTATE GOES PUBLIC**

Built to rent / Student Housing / Retirement Living. New challenges for Real Estate Investors. • What are the best risk-adjusted strategies in the current market conditions? • How are global real estate markets priced in a world of ultra-low interest rates? • What should we expect from the undergoing corporate makeover in Greece? • Can the **shadow lending** industry fill the gaps? • What makes Listed real estate attractive

**Moderator**

**Ioannis Ganos**, Alpha Bank

**Speakers**

**Marios Apostolinas**, CEO ICI

**Tassos Kazinos**, CEO Trastor

**Theresa Messari**, COO CFO Pangaea REIC

**Natalia Strafti**, COO Grivalia REIC

12:50 - 13:00 NETWORKING BREAK

**KEY\_NOTE**

13:00 - 13:15

**A NEW DEAL: EXPANDING HORIZONS THROUGH [PROP]TECH**

**Nikos Pappas**, Minister of Digital Policy, Telecommunications & Media

13:15 - 15:00



**Moderators**

**Marina Iliopoulou**, Architect, GM Wave Media Operations

**Ioanna Sambrakou**, Advisor to the Dep. Minister of Economy

**Presentations**

**Tassos Karagannis**, Prof. Panteion University of Athens

**Antonis Rovolis**, Prof. Panteion University of Athens

**Comments by**

**Group\_1 Business activities (entrepreneurship / innovation) - Networks (soft/hard) infrastructure**

**Emm. Alexandrakis**, Innovation Committee Coordinator, ND Party

**George Patoulis**, Mayor of Maroussi, President KEDE

**Athanassios Schizas**, CEO GaiaOse

**George Xirogiannis**, Director Development Policy SEV

**Presentation**

**properties4sale.gr | e-auction platform**

**Nikos Mastorakis** Technical & Admin. Director at Piraeus Bank

**Group\_2 Real Estate values, Planning, Financing - City Dynamics**

**Dika Agapitidou**, MD Athens Economics – JLL

**Dimitris Andritsos** CEO EPS Services

**Αγγελος Malamidis**, Head of Valuations Pangaea REIC

**Thomas Zogas** CEO NAI Hellas, Chairman RICS in Greece

Presentation of changes in business clustering that took place over the last 15 years based on size, sector and workforce.

What was the impact of hard and soft infrastructural upgrade (Airport, road axes, METRO, TRAM and Digital Networks) that took place in metropolitan Athens?

The second part will address the evolution of values in the study areas to identify potential investment pockets in order to support City's dynamic in attracting fdi

Business clustering / Networks

Piraeus Bank Project

Values / Growth

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15:00 - 15:20 **Networking cocktail** (Sponsored by Piraeus Bank)

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**PANNEL B**

**co- organizer: ULI**

**BUILT TO WITHSTAND**

15:20 - 16:15 **TIME TO DELIVER**

Resort with a real estate component • What are the best risk-adjusted strategies in the current market conditions? • Which changes are creating the biggest risks in the industry • Value creation opportunities across sectors • Making market attractive to global investors • What are the effects of the sharing / circular economy?

**Moderator**

**Dimitris Konstantopoulos**, Head of Hospitality Eurobank

**Speakers**

**Angela Michalopoulou\***, Head of Investment Promotion Unit, EnterpriseGreece

**Adamantia Foka**, CBRE - ULI

**Fotis Kokotos**, CEO Elounda Development

**Vlaho Kojakovic**, Associate Director EBRD Property & Tourism

**Elias Ziogas**, President BoD NAI Hellas