

# 13<sup>th</sup> RED BUSINESS FORUM

MAY 14 & 15, 2018

## DAY I - MAY 14

### REDinvest WORKSHOP

### LEADERS' MEETING (Sponsored by NBG Pangaea REIC)

15:45 - 16:00	Registration
16:00 - 16:05	Welcome Remarks Yiannis Papadomarkakis, Publisher <b>RED magazine</b>
16:05 - 16:05	<b>KEY NOTE ADDRESS</b> Dora Bakoyanni, <b>MoGrP Standing Committee of Economic Affairs</b>
16:20 - 16:40	<b>KEY NOTE ADDRESS</b> <b>RE-igniting GROWTH</b> Sabina Dziurman, Director <b>EBRD Greece and Cyprus</b>
16:40 - 17:10	<b>PANEL DISCUSSION</b> <b>Strategies for NPL retail and corporate portfolios</b>
<b>MODERATOR</b> Aris Karytinis, CEO NBG PANGAEA REIC	<b>SPEAKERS</b> Dimitris Andritsos CEO <b>Eurobank Property Services</b> George Kormas, CEO <b>Piraeus Real Estate</b> Agamemnon Koliatsos, <b>Cukierman RE, investment banker, Greece</b> George Frangou, Deputy GM, Head of Group <b>RE NBG</b>
17:10 - 17:30	Q&As – Networking
17:30 - 17:50	<b>KEY NOTE ADDRESS</b> <b>The European listed real estate sector.</b> <b>Focusing on Greece from the Index perspective</b> Dominique Moerenhou, CEO <b>EPRA</b>

17:50 - 18:40

## PANEL DISCUSSION

### Strategies for NPL retail and corporate portfolios

MODERATOR

**Elias Ziogas,**

President

of the Board

NAI Hellas

SPEAKERS

**Chara Apalagaki** SG **Hellenic Bank Association**

**Fotis Kourmoussis**, Sec Special for Private Debt Management, **MnEc**

**Thanassis Panopoulos**, Partner **PWC**, Head of Deals

**Vassilios Theophanopoulos**, Partner **Pillarstone**

18:40 - 19:30

Q&As – Networking - Cocktail

## TABLE 1\_ PRIVATE EQUITY

CHAIRPERSON

**Stelios Zavvos,**

CEO Zeus CP

PARTICIPANTS

**Kyriakos Andreou\***, Partner **PWC**, Head of Advisory Services

**Vasilios Delikaterinis**, MOB **REIDA**, CFO, **Terna Energy**

**Zissimos Danilatos\***, Development Director **Lamda Development**

**George Exarchos**, Senior Advisor at **Lone Star Europe**

**Yannis Paraskevopoulos**, GM **Danos**, **BNP Paribas**

**George Tingis**, MoB **Varde Capital**

**Emanuele Rosseti Zannoni\***, MD **Cerberus UK**

## TABLE 2\_ REICs

CHAIRPERSON

**Ioannis Ganos,**

Senior Advisor REU

Alpha Bank

PARTICIPANTS

**Dika Agapitidou**, Gen. Manager **AthEcon**, **JLL**

**Katerina Apergi\***, CFO **NOVAL**

**Anna Apostolidou**, CEO **BriQ REIC**

**Xenofon Avlonitis**, Vice President **HCMC**

**Marios Apostolinas**, CEO **ICI REIC**

**Nickolas Charitakis**, Economist

**Nick Chatzitsolis**, CEO **CBRE AXIES**

**Kenny Evangelou**, CEO **Orilina Investments**

**Tassos Kazinos**, CEO **Trastor**

### TABLE 3\_ DEVELOPERS / TOURISM / OPERATORS

CHAIRPERSON	PARTICIPANTS
<b>Constantine,</b>	<b>Tassos Chomenidis, CEO Lamps</b>
<b>Pechlivanides</b>	<b>Dimitris Andriopoulos, CEO Dimand</b>
Executive Director,	<b>Timur Beteev, Excecutive Director MIRUM HELLAS</b>
RE Division EY	<b>Yannis Delikanakis, Partner Bluehouse Capital</b>
	<b>Dimitris Manoussakis, CEO Savills</b>
	<b>Andreas Sandis, GM NCH Capital</b>
	<b>Thomas Ziogas, CEO NAI, President RICS Hellas</b>
	<b>Dimitris Zontanos, Lamda Development</b> Director Greece, Cyprus & Turkey
	<b>Dimitris Spanos, CEO HVS</b> Greece, Italy, Spain

### TABLE 4\_ SERVICERS / BANKERS

CHAIRPERSON	PARTICIPANTS
<b>Tassos Iossifidis,</b>	<b>Evangelos Kalamakis, COB Alpha Bank</b> Investment Properties
Partner EY,	<b>Tassos Kitsantas, Head of RE Finance, Large Corporates &amp; Str Fin Division Piraeus Bank</b>
Head of	<b>Dimitris Konstantopoulos, Deputy Gen Manager Piraeus Bank</b>
Advisory Services	<b>Stathis Potamitis, Managing Partner at PotamitisVekris</b>
	<b>George Xiradakis, CEO XRTC</b>
	<b>Xanthos Vrachas*, Chief Executive Officer PQH</b>

### TABLE 5\_ INFRA / PUBLIC / REGULATORY / TECH

CHAIRPERSON	PARTICIPANTS
<b>Ioanna Sabrakou,</b>	<b>Dika Agapitidou, Gen. Manager AthEcon, JLL</b>
Advisor to the Deputy	<b>Yannis Polyzos, Urban Planner, President PPC (ETAD)</b>
Min of Economy	<b>Thanassis Schizas, CEO GAIAOSE</b>
	<b>Niky Symbouras, CEO Proprius</b>
	<b>Konstantinos Terzitanos*, CEO Redex</b>
	<b>Sotirios Theophanis, CEO OLTH</b>
	<b>Dora Xethali, Legal Advisor HCAP</b>
	<b>Aris Xenofos*, President HRAF</b>

## DAY II - MAY 15

09:30 - 10:00

Registration

10:00 - 10:20

### KEY NOTE ADDRESS

#### FROM RED TAPE TO RED CARPET

**Stergios Pitsiorlas\***, Deputy Minister of **Economy and Development**,

10:20 - 11:10

### PANEL DISCUSSION

MAGNETS FOR TALENTS

#### FROM WORKSPACE TO WORKPLACE

MODERATOR

**Ioannis Ganos**,

Advisor REU

Alpha Bank

SPEAKERS

**Anna Apostolidou** CEO **BriQ**

**Lila Pateraki**, CIO **Zeus CI**

**Pantelis Kouvelis**, Secretary General, **HFM**

**D. Samaras**, Architect

11:10 - 12:00

### PANEL DISCUSSION

PROPTech TRENDS

#### MAKE THE MOST OF THE CO-ERA

MODERATOR

**Ioanna Sabrakou**,

Advisor

Min of Dev

SPEAKERS

**George Frangou** Deputy GM, Head of Group **RE NB**

**George Kormas**, Executive Manager **Piraeus Bank**

**Clayton Euro Risk**

**Orestis Tsakalotos**, CEO **Qualco**

12:00 - 12:30

NETWORKING BREAK

12:30 - 13:20

## PANEL DISCUSSION

Sponsored by: **GAIAOSE**

LOGISTICS / CITY INFRASTRUCTURE

### ROOM FOR GROWTH

MODERATOR

**Dika Agapitidou,**

GM AthEcon, JLL

Min of Dev

SPEAKERS

**Andreas Galanopoulos** President **Pharmacist's Supplying Cooperative of Attica**

**George Georgiou,** President **PAEGAE**

**Roberto Greco\***, CEO **Glaxo Smith Kline**

**Kallinikos Kallinikos,** CEO **Goldair**

**Thanassis Schizas,** CEO **GAIAOSE**

13:20 - 13:40

## KEY NOTE ADDRESS

NPLs TODAY\_Next Generation Banking Transformation

### New hotel Project Financing - Financing Opportunities

**Dimitris Konstantopoulos,** Deputy GM **Piraeus Bank**

13:40 - 14:30

## PANEL DISCUSSION

TOURISM

### ARE WE THE CHAMPIONS?

MODERATOR

**Dimitris,**

**Manoussakis**

CEO savills Hellas

SPEAKERS

**Timur Beteev** Executive Director **MIRUM HELLAS**

**Tassos Chomenidis,** CEO **Lampsa**

**Theresa Messari** Gen. Manager **NBG PANGAEA REIC**

**Themis Trakas\***, Director **HVS Hellas**

14:30 - 14:50

## KEY NOTE ADDRESS

### Housing market in Greece. The Index perspective

**George Pitsilis\***, Governor of **the Independent Authority for Public Revenue**

14:50 - 16:00

## PANEL DISCUSSION

ASSET WATCH

### **BREAKING DOWN 'FLAT TAX'**

#### MODERATOR

**Thomas Ziogas,**

CEO NAI Hellas,

Chairman RICS

in Greece

#### SPEAKERS

**Nick Charitakis,** Economist

**Vassilis Delikaterinis,** MoB **REIDA** CFO & MBoD, **TERNA ENERGY**

**Antigoni Manolaki ,** Founder **EaZyBnB**

**Konstantinos Pallis,** Manager **Alpha Astika Akinita,** MoB **TEGoVA,**

Vice President **AVAG.**

16:00

END OF CONFERENCE.

\*INVITED SPEAKERS

Preliminary program - APRIL 30