

EUROPEAN VALUATION CONFERENCE

“The Valuer’s Added-value Services in Challenging Real Estate Markets”

Divani Apollon Palace & Thalasso Friday 19 October 2018

14:00 – 14:15	Registration
14:15 – 14:30	<p>Welcome – <u>Alexandros Vassiliou</u> REV, President of AVAG, National Bank of Greece, <u>Konstantinos Pallis</u> REV, Treasurer of AVAG, MoB TEGoVA, Alpha Astika Akinita and <u>Krzysztof Grzesik</u> FRICS IRRV (Hons) REV, Chairman of the Board of TEGoVA; Vice-President, Polish Federation of Valuers’ Associations; Partner, Polish Properties</p>
<i>“The market context”</i>	
14:30 - 14:55	<p>Greece in post crisis era: the macro economy and real estate developments <u>Dimitris Sideris</u>, Member of the Monetary Policy Council, Bank of Greece</p>
14:55 - 15:35	<p>Ireland, Portugal and Spain: How did valuers survive the downturn? Did they develop new skills and fields of activity and are they still relevant in the current rising markets? Panel: <u>Pat Davitt</u> + <u>Paloma Arnaiz Perez-Villamil</u>, AEV + <u>Paulo Barros Trindade</u> REV, President of The Board of ASAVAL and CEO of TERRAVAL+ moderator – <u>Jean Francois Drouets</u></p>
<i>“Non-performing loans”</i>	
15:35 – 16:00	<p>The treatment of the NPLs and the associated real estate collaterals that will flood the market, once auctioned through foreclosure procedures – <u>Aris Karytinis</u> – CEO Pangaia SA - REIT</p>
16:00 – 16:40	<p>How NPLs were treated in Ireland, Italy, Portugal and Spain –<u>Pat Davitt</u> + <u>Silvia Cappelli</u> + <u>Inigo Amiano</u>, AEV + <u>Gonçalo Pascoal</u>, Chief Economist of Millenium Bank + moderator – <u>Krzysztof Grzesik</u></p>
16:40 – 17:00	Coffee break
<i>“Challenging real estate markets are just one aspect of the need and opportunity to expand and upgrade valuers’ services”</i>	
17:00 -17:30	<p>Acting as a consultant to the client and taking back control over fees – two sides of the same ticket to successful valuation practice –<u>Roger Messenger</u></p>
17:30 – 17:55	<p>Expanding valuers’ horizons beyond the Banking sector. Is there a viable environment? – Adrian Vascu, Senior Partner Veridio and Chairman of ANEVAR 2014-2015</p>
17:55 – 18:15	Questions - Conclusion